

Firm Overview

Essex Partners, LLC (“EP”) is a private investment platform, seeking to acquire and grow businesses in the lower middle market.

Since 2003, EP’s experienced investment team has provided operational and financial expertise to lower middle market companies across a broad range of industries. We partner with owners and management teams to invest in companies with defensible market positions and growth prospects.



Transaction Types

- Control Buyouts
- Management Buyouts
- Growth Equity
- Generational Transitions of Family Owned Businesses



Industry Focus

Healthcare

Business Services

Distribution

Retail / Franchise Related

Manufacturing

Investment Criteria

Financial	Revenues of \$5 -\$50 million; EBITDA of \$2 million+
Investment Structures	Equity and mezzanine debt
Investment Amounts	\$2 -\$20 million with capacity to finance larger investments
Ownership	Control or minority positions
Investment Horizons	Long Term (no limitations)
Board Representation	Active Board Seat
Geography	United States